

“ I hold up a mirror to my patients without personal judgement. Since I know the data about their peers in the region, I can see that my words have a real impact. ”

euPrevent Social Norms Approach project
**The Social Norms Approach (SNA): an effective method
for promoting a healthy lifestyle**

Human beings are social by nature so our behaviour is primarily influenced by the way we see others behaving and what we perceive to be “normal”. However, as our survey shows, our perceptions of other people’s lifestyles are often mistaken.

As a result, it seems that people aged 12–26 think that their peers consume more alcohol and cannabis, or play more games, than they actually do. The same is true for people aged 55+, who believe that their peers drink more alcohol and consume more medicines than they actually do.

Having a more accurate idea of our peers’ behaviour can be a powerful incentive to change our own behaviour. This is the principle behind the Social Norms Approach (SNA).

The euPrevent SNA project illuminates these perceived and real behaviours through a large-scale survey conducted in the Euroregion Meuse-Rhine region and the West-Eifel region (DE). The data collected makes it possible to promote a healthy lifestyle.

As a healthcare professional, you can use the Social Norms Approach to encourage your patients to adopt a healthier lifestyle.

Want to get involved?

About the project

The euPrevent Social Norms Approach project focused on the following behaviours in the Euroregion Meuse-Rhine region and the West-Eifel region (DE):

- the consumption of alcohol, cannabis and gaming among young people aged 12–26;
- the consumption of alcohol and medicines among people aged 55+.

The results of this survey are accessible on the Euregional Health Atlas website:

 www.euregionalhealthatlas.eu

The Social Norms Approach in practice

You can use the data collected during this survey as a baseline for your patient interviews.

In this context, responses to the following questions are key:

- What do you think people your age are doing?
- How do you behave?

The Social Norms Approach is an effective way to change behaviours, which complements existing methods of prevention.

Join us and become a partner!

Anyone who wants to contribute to a healthier lifestyle in our region can take part in this project. Starting in early 2021, you will find all of the information about our training for healthcare professionals on the project website.

During this training, you will learn:

- to effectively implement the Social Norms Approach;
- to use the Social Norms Approach to complement other preventative measures.

Interested?

For more information, visit www.euprevent.eu/sna/. Starting in early 2021, you can download information here. This material makes it possible for peers and professionals to encourage young and seniors alike to adopt a healthier lifestyle.

Subscribe to the newsletter to stay up-to-date with follow-ups to the project.

About euPrevent SNA

We are working together, across borders, to ensure high-quality public health in the Euroregion Meuse-Rhine region. We are educating people and inspiring them to make healthier choices. euPrevent is the result of a collaboration between 11 partners from the Euroregion Meuse-Rhine region (EMR) and the West-Eifel region (DE). The project spans from 1 September 2018 to 28 February 2022 inclusive.

The euPrevent Social Norms Approach project is being carried out within the context of Interreg V-A Euregio Meuse-Rhine, with € 1.065.840,- from the European Regional Development Fund. The project also receives co-financing and project partners pay their own contribution.

WWW.EUPREVENT.EU/SNA

**Crossing borders
in health**